

Small Talk

February 2006

Inside this issue:

Customer Appreciation Event	1
Happy Valentine's Day	1
Charity Benefits	2
2005 Statistics and Predictions for 2006	2
Colouring Contest for Kids	2

Special points of interest: RRSP's

- By contributing to your RRSP every year, you can pay less tax now and build a larger retirement income
- You can find your 2005 contribution limit on the Notice of Assessment from your 2004 tax return
- Monthly contributions are easier to make than yearly lump-sum ones and provide the benefits of compounding
- For more information visit www.donmaycock.com

Customer Appreciation Event

Thank-You

This is my time to thank-you, all my clients for allowing me the opportunity to help you find your perfect home and/or sell the home you enjoyed living in.

I believe it is important to thank the people who help make your business a success. I thought a movie at the Empire would be a great start. It was such a success last year, I decided to do it again.

The movie event Chicken Little was a lots of fun and I had the chance to meet with several of you and your families. I loved seeing you all enjoying the

movie, drinks and popcorn.

For those that could not attend this event, I am sorry I did not get to see you. This is becoming an annual affair, so stay tuned till next year.

We had over 4000 people attend the event over three days and six shows.

It is because of you that my business is a success and I want to thank-you for that. It is your confidence in referring your family and

friends to me that helped

me achieve the Presidents Gold Award (top 10% in Canada)..

I have enjoyed this past year and I am looking forward to 2006.

I will be holding another customer appreciation event and I look forward to seeing even more of you attend it.

Thank-You again for allowing me to be a part of such a large investment in your lives. *Tara*



Happy Valentine's Day

Take this opportunity to wish that special someone in your life a Happy Valentine's Day.

Take them out and celebrate.

There are many events

going on around the city...

- Ramada Inn on the Bay
- Kelsey's Restaurant
- Paulo's Restaurant

...to name a few. Listen to

your favourite songs and eat your favourite foods.

Happy Valentine...

Tara



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Go to www.TaraLyons.com to see what your home is worth today and get a complimentary home evaluation on-line.

Organizations and Charities We Have Helped in 2005



- Children's Safety Village Foundation
- RCAF Memorial Museum
- PEC Jazz Festival
- ProAlliance Dragon Boat Team
- Belleville General Hospital Foundation & Oncology Dept.
- Ride For Sight
- Almost Home
- Heart & Stroke
- Hoops for Hope
- Easter Seals—Ball Hockey
- Rotary Club
- Local School & Charity Sports Events
- Belleville Minor Hockey
- Gold Tournament Sponsorships Benefit
- Habitat for Humanity
- Alzheimer Society
- Rick Meagher
- Three Oaks Foundation
- Big Brothers Big Sisters Honorary Chair
- Hemophilia Society
- Cancer Society
- Kids Minor League Soccer Asso-



2005 Statistic's and Forecast for 2006



The average Purchase Price of a residential home in the Quinte area has increased from \$142,457.00 in 2004 to \$155,795.00 in 2005.

The Canadian Real Estate Association is predicting that the residential market will remain hot in 2006 because of our strong economy, therefore helping to offset rising interest rates. Their prediction is that if we see a cooling

off, it will be in the second half of the year. As long as the oil and gas industry stay strong, so will our housing market. Buying a home is still within reach for the average Canadian even with the moderate increases in our interest rates.

Good news for buyers in the Quinte area is that they only require an average annual in-

come of \$39,000.00 to buy the average home.

Statements made by: Linda Middleton, President of the Quinte and District Real Estate Board for 2005

Call or email Tara for your Personal Buyer's Package.

*****If we did the things we are capable of doing we would literally astound ourselves.*****

Thomas A. Edison

Colouring Contest***Kids Get Your Crayons Out!!***

All you have to do is draw a picture of your home and send it to me by March 15th, 2006. You can drop it off at my office or mail it back to me.

Ages 1-6 and Ages 7-13 will be judged separately. There will be one prize for each age category. Both win-

ner's will get their drawing put into the April newsletter with their name on it. You will also win a gift certificate from Toys "R" Us. Call me if you have any other questions.

I look forward to seeing your pictures.



Referrals: If you have heard someone you know say something like...we need a bigger house...our kids are off to college, what are we going to do with all this space?...these would be great referrals for me. Give me a call or pass along my business card. I would love to help them buy or sell their next home.

Tara